

**PGPX**

15 month full-time Dual Degree Program  
in Global Supply Chain Management



Leaders  
in Global  
**SCM**

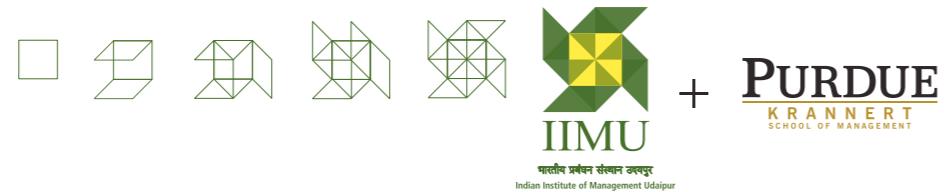
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# Letter from Auditor

**SORAB S. ENGINEER & CO. (Regd.)**  
CHARTERED ACCOUNTANTS

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909, ATMA HOUSE,  
OPP. OLD RESERVE BANK OF INDIA,  
ASHRAM ROAD,  
AHMEDABAD-380 009

June 20, 2016

To  
**The Director,**  
**Indian Institute of Management Udaipur**  
Udaipur.

Dear Sir,

**Re: Audit of Placement Report of 2015-16 the Post Graduate Program (Executive) in Management (PGP-X)**

We have audited the Placement Report ("the Report") prepared by you for the final placements of students of 2015-16 batch of the Post Graduate Program (Executive) (PGP-X) of Indian Institute of Management, Udaipur ("IIMU"). The Report is the responsibility of IIMU. Our responsibility is to validate the information provided in the Report with the relevant documentation and comment on the Report's conformance with the Indian Placement Reporting Standards, Revision 2.1 (IPRS).

In this context, we confirm the following:

1. For the purpose of audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Report complies with the IPRS.
2. The validation of information presented in the Report is based on communication received by IIMU from recruiting companies. We have not independently sourced any information or documentation.
3. We have verified the information with respect to remuneration presented in the Report with communication received from recruiters. Information regarding compensation received from individual students has not been used.

For **Sorab S Engineer & Co.**  
Firm Registration No. 110417W  
Chartered Accountants

*Bhavik*  
**CA Bhavik K. Doshi**  
Partner  
Membership No. 133858



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## Placement Season Highlights

- IIMU welcomed the following recruiters:  
Accenture Strategy, Ericsson, IBM, ITC Infotech, Mahindra Spares, Manhattan Associates & Worxogo Solutions.
- 7 recruiters extended offers to PGPX students at IIM Udaipur.
- 100% of PGPX students were placed through campus-generated opportunities.
- Roles were offered across Consulting, Operations, Procurement, Sourcing & Supply Chain Management domains.
- Highest maximum earning potential: Rs 15.25 lakhs per annum.
- Average maximum earning potential: Rs 13.88 lakhs per annum.

## Classification of Candidates for Placement

- This placement report has been prepared as per the Indian Placement Reporting Standards (IPRS), revision 2.1.

Categories	Number of students
1. Sought placement through the institute	10
1a. Students placed via campus generated opportunities	10

## Classification by Sector

Sector	No. of Offers accepted
Automobile	1
Consulting	2
Information Technology	6
Telecom	1
Total	10

## Classification by Function

Function	No. of Offers accepted
Consulting	5
Operations	1
Procurement	2
Strategy	1
Supply Chain Management	1
Total	10

## Classification By Location

Indian Locations	No. of Offers accepted
India	10
Bangalore	6
Kanhe (Pune)	1
Mumbai	1
National Capital Region	2

## Salary Data

Salary	Min	Max	Median	Mean	Data
Basic salary	240,000	600,000	468,590	474,362	10
Additional guaranteed cash components	600,000	904,289	744,452	755,667	10
One-time cash Payments	25,000	108,266	50,000	59,736	6
Total guaranteed cash payments	1,050,000	1,525,000	1,242,175	1,280,870	10
Maximum earning potential (including non-cash, long term and performance linked components)	1,200,000	1,525,000	1,414,000	1,388,800	10

Note:

1. The entries in the 'Data' column specify the data points for which the minimum, maximum, mean and median are specified. All amounts are in INR.
2. As all the placements are in India, only relevant domestic data tables are shown in the report.

# Salary by Sector

Base Salary					
Sector	Min	Max	Median	Mean	Data
Automobile	565,776	565,776	565,776	565,776	1
Consulting	347,060	417,060	382,060	382,060	2
Information Technology	240,000	600,000	538,446	492,954	6
Telecom	456,000	456,000	456,000	456,000	1

Additional Guaranteed Cash Components					
Sector	Min	Max	Median	Mean	Data
Automobile	634,224	634,224	634,224	634,224	1
Consulting	652,940	782,940	717,940	717,940	2
Information	600,000	904,289	822,452	790,427	6
Telecom	744,000	744,000	744,000	744,000	1

One Time Cash Payments					
Sector	Min	Max	Median	Mean	Data
Automobile	-	-	-	-	0
Consulting	50,000	50,000	50,000	50,000	2
Information Technology	25,000	108,266	62,576	64,605	4
Telecom	-	-	-	-	0

Maximum Earning Potential					
Sector	Min	Max	Median	Mean	Data
Automobile	1,500,000	1,500,000	1,500,000	1,500,000	1
Consulting	1,240,000	1,478,000	1,359,000	1,359,000	2
Information Technology	1,200,000	1,525,000	1,425,000	1,391,667	6
Telecom	1,320,000	1,320,000	1,320,000	1,320,000	1

# Salary by Function

Base Salary					
Function	Min	Max	Median	Mean	Data
Consulting	240,000	600,000	417,060	417,060	5
Operations	445,119	445,119	445,119	445,119	1
Procurement	595,711	595,711	595,711	595,711	2
Strategy	456,000	456,000	456,000	456,000	1
Supply Chain Management	565,776	565,776	565,776	565,776	1

Additional Guaranteed Cash Components					
Function	Min	Max	Median	Mean	Data
Consulting	600,000	900,000	744,904	736,157	5
Operations	689,079	689,079	689,079	689,079	1
Procurement	904,289	904,289	904,289	904,289	2
Strategy	744,000	744,000	744,000	744,000	1
Supply Chain Management	634,224	634,224	634,224	634,224	1

One Time Cash Payments					
Function	Min	Max	Median	Mean	Data
Consulting	50,000	108,266	50,000	69,422	3
Operations	100,152	100,152	100,152	100,152	1
Procurement	25,000	25,000	25,000	25,000	2
Strategy	-	-	-	-	0
Supply Chain Management	-	-	-	-	0

Maximum Earning potentials					
Function	Min	Max	Median	Mean	Data
Consulting	1,200,000	1,500,000	1,350,000	1,353,600	5
Operations	1,250,000	1,250,000	1,250,000	1,250,000	1
Procurement	1,525,000	1,525,000	1,525,000	1,525,000	2
Strategy	1,320,000	1,320,000	1,320,000	1,320,000	1
Supply Chain Management	1,500,000	1,500,000	1,500,000	1,500,000	1

# Salary by Location

Base Salary					
Indian Locations	Min	Max	Median	Mean	Data
Bangalore	240,000	600,000	538,446	492,954	6
Kanhe (Pune)	565,776	565,776	565,776	565,776	1
Mumbai	417,060	417,060	417,060	417,060	1
National Capital Region	347,060	456,000	401,530	401,530	2

Additional Guaranteed Cash Components					
Indian Locations	Min	Max	Median	Mean	Data
Bangalore	600,000	904,289	822,452	790,427	6
Kanhe (Pune)	634,224	634,224	634,224	634,224	1
Mumbai	782,940	782,940	782,940	782,940	1
National Capital Region	652,940	744,000	698,470	698,470	2

One Time Cash Payments					
Indian Locations	Min	Max	Median	Mean	Data
Bangalore	25,000	108,266	62,576	64,605	4
Kanhe (Pune)	-	-	-	-	0
Mumbai	50,000	50,000	50,000	50,000	1
National Capital Region	50,000	50,000	50,000	50,000	1

Maximum Earning Potentials					
Indian Locations	Min	Max	Median	Mean	Data
Bangalore	1,200,000	1,525,000	1,425,000	1,391,667	6
Kanhe (Pune)	1,500,000	1,500,000	1,500,000	1,500,000	1
Mumbai	1,478,000	1,478,000	1,478,000	1,478,000	1
National Capital Region	1,240,000	1,320,000	1,280,000	1,280,000	2

## Companies extending offers in Final Placements 2015-16

Accenture Strategy
Ericsson
IBM
ITC Infotech
Mahindra Spares
Manhattan Associates
Worxogo Solutions

## Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Revision 2.2

The instances where the report deviates from standards and the reasons for them are mentioned below:

Deviation from the standards	Reason
-	-

For Sorab S Engineer & Co.  
Firm Registration No. 110417W  
Chartered Accountants

*Bhavik*

CA. Bhavik K. Doshi  
Partner  
Membership No. 133858

Ahmedabad.



Indian Institute of Management - Udaipur



*Shashan*

Authorized Person