

विद्याविनियोगाद्विकासः

IIT IIT IIT

AHMEDABAD

PGP-ABM FINAL PLACEMENTS 2013

Ref No: SM/SMER/IIMA/2013/15697

September 16, 2013

Chairperson, The Placement Office
The Indian Institute of Management
Vastrapur
Ahmedabad – 380 015
Gujarat

Dear Ma'am,

Re: Audit of the Placement Report of the 2011-13 Post Graduate Program in AgriBusiness Management (PGP-ABM) programme

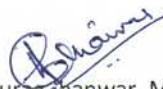
We have audited the Placement Report prepared by you for the final placements of students of the 2011-13 batch of the Post Graduate Program in AgriBusiness Management (PGP-ABM) programme of Indian Institute of Management, Ahmedabad (IIM-A). The Placement Report is the responsibility of IIM-A. Our responsibility is to validate the information provided in the report with the relevant documentation, and comment on the Placement Report's conformance with the Indian Placement Reporting Standards (IPRS) version 2.1.

In this context, we confirm the following:

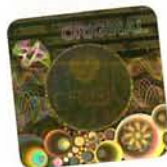
1. For the purpose of the audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Placement Report complies with the Indian Placement Reporting Standards version 2.1.
2. The validation of information presented in the report is based on communication received by IIM-A from recruiting companies. In cases where the job location was not available, the same has been verified by IIM-A from the respective students, in line with the IPRS version 2.1. CRISIL has not independently sourced any information or documentation.
3. We have verified the information with respect to remuneration and job function presented in the report with communication received from recruiters. Information regarding compensation received from individual students has not been used.
 - a. Where offer letters or other recruiter communication was not available, the report considers the record as "To Be Decided". We have not been able to verify the status of such students since there is no record.
 - b. The information has been categorized as best as possible under different salary heads as given in the IPRS version 2.1: where a break-up was not available, the salary has been considered only as 'Maximum earning potential'.
4. The number of students opting out of the placement process has been established through written communication from the student who has opted out.

Thank you.

Best regards,



Anurag Jhanwar, MRICS
Director, Education Gradings
Tel: +91 22 3342 3234
Email: anurag.jhanwar@crisil.com



Contents

| | |
|---|----|
| Overview of PGP-ABM Final Placements | 4 |
| 1. Classification of the Entire Graduate Pool | 5 |
| 2. Sector-wise Classification | 5 |
| 3. Function-wise Classification | 6 |
| 4. Location wise classification | 6 |
| 5. Salary details..... | 6 |
| 5.1 Salary Heads – Domestic (INR) | 7 |
| 5.2 Salary Statistics at PPP ¹ Salary in USD..... | 7 |
| 5.3 Sector-wise classification of salary | 8 |
| 5.3.1 Sector-wise classification of salary Domestic (INR)..... | 8 |
| 5.4 Function-wise classification of salary..... | 9 |
| 5.4.1 Function-wise classification of salary – Domestic (INR) | 9 |
| 5.5 Location-wise classification of salary | 11 |
| 5.5.1 Location-wise classification of salary – Domestic (INR) | 11 |
| 6. Other Details | 13 |
| 7. Compliance statement..... | 14 |

Index of Tables

| | |
|--|----|
| Table 1: Classification of the entire graduate pool | 5 |
| Table 2: Classification of placements based on sector | 5 |
| Table 3: Classification of placements based on function..... | 6 |
| Table 4: Classification of placements based on location | 6 |
| Table 5: Classification of salary components in INR..... | 7 |
| Table 6: Classification of salary components in USD at PPP | 7 |
| Table 7: Sector-wise classification of fixed yearly cash component in INR | 8 |
| Table 8: Sector-wise classification of one-time cash payment in INR | 8 |
| Table 9: Sector-wise classification of total guaranteed cash component in INR | 8 |
| Table 10: Sector-wise classification of maximum earning potential cash component in INR | 9 |
| Table 11: Function-wise classification of salary – Domestic in INR..... | 9 |
| Table 12: Function-wise classification of one-time cash payment in INR | 9 |
| Table 13: Function-wise classification of total guaranteed cash component in INR..... | 10 |
| Table 14: Function-wise classification of maximum earning potential cash component in INR..... | 10 |
| Table 15: Location-wise classification of fixed yearly cash component in INR | 11 |
| Table 16: Location-wise classification of one-time cash payment in INR..... | 11 |
| Table 17: Location-wise classification of total guaranteed cash component in INR..... | 11 |
| Table 18: Location-wise classification of maximum earning potential cash component in INR..... | 12 |
| Table 19: No. of PPOs | 13 |
| Table 20: List of deviations from standards with reasons for the same..... | 14 |

Overview of Post Graduate Program in AgriBusiness Management (PGP-ABM) Final Placements

The final placements for the Batch of 2013 saw several roles offered across sub-sectors including seeds, fertilisers, pesticides, retail, corporate banking, food and agribusiness research and advisory, fast moving consumer goods (FMCG), logistics and warehousing management, agricultural machinery, rural banking, rural development, information technology and consulting.

A total of 20 companies participated in the placement process , making offers to all 33 candidates. Two students opted out of the placement process to start an entrepreneurial venture. The batch attracted a diverse pool of recruiters, ranging from multi-national companies to small and medium enterprises (SMEs) and notable start-ups.

A total of four Pre-Placement Offers (PPO's) were extended by companies to the students after their summer internships, indicating their confidence in the students and the PGP-ABM programme. The largest domestic recruiters were Syngenta and Frontal Rain which offered roles in sales and marketing, and information technology (IT), while two candidates accepted international roles in the Gulf Co-operation Council.

Notable first time recruiters were I3 Consulting, Glaxo SmithKline and IFFCO Foods. Regular recruiters such as Bayer Crop Science, Rabobank, Godrej Agrovvet Ltd, Yes Bank, Axis Bank and Synthite also participated in the placement process. A successful lateral placement process saw students with prior work experience getting placed in companies such as Enterprise Solution to Poverty, and Yes Bank.

According to the PGP-ABM Recruitment Secretary, Sanjit Singh, "The PGP-ABM programme continued to attract challenging and rewarding roles in a sector that has a strong requirement for managerial excellence. This year we maintained our international ranking as the finest programme in the agri-business and food management sector, and as a team were delighted to provide excellent opportunities for our students to build careers in the sector".

The Final Placement Report drafted according to the Indian Placement Reporting Standards is annexed. The annexed report has been audited by CRISIL.

1. Classification of the Entire Graduate Pool

The graduating class is categorised into three key groups:-

- Graduates seeking placement through the institute
- Graduates not seeking placement through the institute
- Graduates who have provided no information

| S. No. | Categories | Number |
|--------|--|-----------|
| 1 | Seeking placement through the institute | 33 |
| 2 | Not seeking placement through the institute | 2 |
| | 2a. Company-sponsored or already employed | 0 |
| | 2b. Continuing education | 0 |
| | 2c. Postponing job search | 0 |
| | 2d. Entrepreneurship (Starting a new business) | 2 |
| | 2e. Returning to / joining family business | 0 |
| | 2f. Seeking placement outside the campus placement process | 0 |
| | 2g. Not seeking placements for other reasons | 0 |
| | Total not seeking employment through the institute | 0 |
| 3 | No information available | 0 |
| | Total graduates | 35 |

Table 1: Classification of the entire graduate pool

2. Sector-wise Classification

The table below depicts a sector-wise break-up of offers accepted by students. The sectors have been broadly classified into banking, financial services and insurance (BFSI), consulting, agri-inputs, consumer goods and others (others include warehousing and collateral management, contract farming, pharmaceuticals and diversified).

| Sector | Students |
|--|-----------|
| Banking, Financial Services and Insurance (BFSI) | 6 |
| Consulting | 3 |
| Consumer Goods | 2 |
| Agri-Inputs | 13 |
| Technology | 3 |
| Others | 6 |
| Total | 33 |

Table 2: Classification of placements based on sector


विकटर परेरा/Victor Pereira
 नियोजन अधिकारी / Placement Officer
 नियोजन कार्यालय / Placement Office
 भारतीय प्रबंध संस्थान / Indian Institute of Management
 For Indian Institute of Management, Ahmedabad
 अहमदाबाद - 380 015 / Ahmedabad - 380 015




CRISIL LIMITED
 MUMBAI
 For CRISIL Limited, Mumbai

3. Function-wise Classification

The table below indicates a function-wise break-up of offers accepted by students. The accepted offers have been classified into consulting, finance, sales & marketing and others. Others include general management, trading and business development.

| Function | Students |
|---------------------|-----------|
| Consulting | 6 |
| Finance | 4 |
| Sales and Marketing | 10 |
| Others | 3 |
| To be Decided* | 10 |
| Total | 33 |

Table 3: Classification of placements based on function

* At the time of writing, details about the functions related to 10 offers was not provided by the respective companies.

4. Location-wise classification

The table below represents location-wise break-up of offers accepted by students:

| Location | Students |
|----------------------|-----------|
| Domestic | 31 |
| Bengaluru | 3 |
| Mumbai | 12 |
| Vadodara | 3 |
| Rest of India | 10 |
| To Be Decided** | 3 |
| International | 2 |
| Asia | 2 |
| Total | 33 |

Table 4: Classification of placements based on location

** At the time of writing, details about the functions of three offers was not provided by the respective companies.

Victor

विक्टर परेरा/Victor Pereira

नियोजन अधिकारी / Placement Officer

For Indian Institute of Management, Ahmedabad

भारतीय प्रबंध संस्थान / Indian Institute of Management
अहमदाबाद - 380 015 / Ahmedabad - 380 015



For CRISIL Limited, Mumbai

5. Salary details

Note: Not all students receive One Time Cash Payments. The mean and the median figures for such payments in the following sections are calculated only from those offers which include such payments, and are given in order to indicate the industry benchmark

5.1 Salary Heads – Domestic (INR)

| Salary head(INR) | Min | Max | Median | Mean | Data |
|---|----------|-----------|-----------|-----------|------|
| Fixed Yearly Cash Component | 5,78,712 | 14,16,000 | 9,66,894 | 9,90,762 | 23 |
| Total One-Time Cash Payment | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 3 |
| Total Guaranteed Cash Component | 5,78,712 | 15,16,000 | 9,67,422 | 10,03,806 | 23 |
| Maximum Earning Potential (including non-cash, long term and performance linked components) | 6,60,000 | 19,73,400 | 11,40,260 | 11,49,474 | 31 |

Table 5: Classification of salary components in INR

5.2 Salary Statistics at PPP¹Salary in USD

| Salary in USD at PPP | Min | Max | Median | Mean | Data |
|---|----------|----------|----------|----------|------|
| INR salary (Total guaranteed cash component) | \$25,835 | \$67,679 | \$43,188 | \$44,813 | 23 |
| Combined INR and non-INR salary (Total guaranteed cash component) | \$25,835 | \$67,679 | \$43,188 | \$44,072 | 25 |
| INR salary (Maximum Earning Potential) | \$29,464 | \$88,098 | \$50,904 | \$51,316 | 31 |
| Combined INR and non-INR salary (Maximum Earning Potential) | \$29,464 | \$88,098 | \$49,132 | \$50,361 | 33 |

Table 6: Classification of salary components in USD at PPP

¹The PPP conversion factor used for INR to USD was 22.4 and Source:

<http://unstats.un.org/unsd/mdg/SeriesDetail.aspx?srid=699>


 विक्टर परेरा/Victor Pereira
 नियोजन अधिकारी / Placement Officer
 नियोजन कार्यालय / Placement Office
 भारतीय प्रबंधन संस्थान / Indian Institute of Management
 अहमदाबाद - 380 015 / Ahmedabad - 380 015




 CRISIL LIMITED
 MUMBAI
 For CRISIL Limited, Mumbai

5.3 Sector-wise classification of salary

We have broadly classified the placements into: Agri-Inputs, BFSI, Technology and Consulting.

Note: The mean and the median figures for One Time Cash Payments in the following sections are calculated only from those offers which contain such payments, and are given to indicate the industry benchmark.

5.3.1 Sector-wise classification of salary - Domestic (INR)

| Fixed Yearly Cash Component (INR) | | | | | |
|-----------------------------------|-----------|-----------|-----------|-----------|------|
| Sectors | Min | Max | Median | Mean | Data |
| Agri-Inputs | 9,57,266 | 13,42,464 | 11,05,008 | 1,092,536 | 9 |
| BFSI | 5,78,712 | 10,57,357 | 9,42,065 | 8,80,050 | 4 |
| Consulting | 14,16,000 | 14,16,000 | 14,16,000 | 14,16,000 | 1 |
| Technology | 7,90,640 | 7,90,640 | 7,90,640 | 7,90,640 | 3 |
| Others* | 9,11,064 | 9,67,422 | 9,41,892 | 9,41,097 | 6 |

Table 7: Sector-wise classification of fixed yearly cash component in INR

| One Time Cash Payment (INR) | | | | | |
|-----------------------------|----------|----------|----------|----------|------|
| Sector | Min | Max | Median | Mean | Data |
| Agri-Inputs | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 2 |
| BFSI | - | - | - | - | - |
| Consulting | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 1 |
| Technology | - | - | - | - | - |
| Others* | - | - | - | - | - |

Table 8: Sector-wise classification of one-time cash payment in INR

| Total Guaranteed Cash Component (INR) | | | | | |
|---------------------------------------|-----------|-----------|-----------|-----------|------|
| Sector | Min | Max | Median | Mean | Data |
| Agri-Inputs | 10,26,084 | 13,42,464 | 11,05,008 | 11,14,759 | 9 |
| BFSI | 5,78,712 | 10,57,357 | 9,42,065 | 8,80,050 | 4 |
| Consulting | 15,16,000 | 15,16,000 | 15,16,000 | 15,16,000 | 1 |
| Technology | 7,90,640 | 7,90,640 | 7,90,640 | 7,90,640 | 3 |
| Others* | 9,11,064 | 9,67,422 | 9,41,892 | 9,41,097 | 6 |

Table 9: Sector-wise classification of total guaranteed cash component in INR

Victor

विक्टर परेरा/Victor Pereira

नियोजन अधिकारी / Placement Officer

नियोजन कार्यालय / Placement Office

भारतीय प्रबंध संस्थान / Indian Institute of Management, Ahmedabad
अहमदाबाद - 380 015 / Ahmedabad - 380 015



For CRISIL Limited, Mumbai

| Maximum Earning Potential Cash Component (INR) | | | | | |
|--|-----------|-----------|-----------|-----------|------|
| Sector | Min | Max | Median | Mean | Data |
| Agri-Inputs | 6,60,000 | 17,65,194 | 12,71,765 | 11,58,042 | 13 |
| BFSI | 6,75,000 | 11,40,260 | 9,39,012 | 9,32,214 | 6 |
| Consulting | 15,00,000 | 19,73,400 | 16,00,000 | 16,91,133 | 3 |
| Technology | 10,00,000 | 10,00,000 | 10,00,000 | 10,00,000 | 3 |
| Others* | 10,11,894 | 12,00,012 | 12,00,000 | 11,52,078 | 6 |

Table 10: Sector-wise classification of maximum earning potential cash component in INR

*Contract Farming, Warehousing and Collateral Management, Diversified and Pharmaceuticals have been grouped together to maintain confidentiality of individual level data

5.4 Function-wise classification of salary

We have broadly classified placements into: consulting, finance, sales and marketing and others.

Note: The mean and the median figures for One Time Cash Payments in the following sections are calculated only from those offers which include such payments, and are given to indicate the industry benchmark.

5.4.1 Function-wise classification of salary – Domestic (INR)

| Fixed Yearly Cash Component (INR) | | | | | |
|-----------------------------------|----------|-----------|-----------|-----------|------|
| Function | Min | Max | Median | Mean | Data |
| Consulting | 7,90,640 | 14,16,000 | 7,90,640 | 9,46,980 | 4 |
| Finance | 9,40,512 | 9,43,617 | 9,42,065 | 9,42,065 | 2 |
| Sales and Marketing | 9,16,890 | 11,13,380 | 9,66,894 | 10,17,772 | 9 |
| Others* | 5,78,712 | 13,42,464 | 9,67,422 | 9,62,866 | 3 |
| To be Decided | 9,11,064 | 11,05,008 | 10,26,084 | 10,13,387 | 5 |

Table 11: Function-wise classification of salary – Domestic in INR

| One-time Cash Payment (INR) | | | | | |
|-----------------------------|----------|----------|----------|----------|------|
| Function | Min | Max | Median | Mean | Data |
| Consulting | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 1 |
| Finance | - | - | - | - | - |
| Sales and Marketing | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 2 |
| Others* | - | - | - | - | - |
| To be Decided | - | - | - | - | - |

Table 12: Function-wise classification of one-time cash payment in INR


 विक्रम परेरा/Victor Pereira
 नियोजन अधिकारी / Placement Officer
 नियोजन कार्यालय / Placement Office
 भारतीय प्रबंधन संस्थान / Indian Institute of Management, Ahmedabad
 अहमदाबाद - 380 015 / Ahmedabad - 380 015




 CRISIL LIMITED
 MUMBAI
 For CRISIL Limited, Mumbai

| Total Guaranteed Cash Component (INR) | | | | | |
|---------------------------------------|----------|-----------|-----------|-----------|------|
| Function | Min | Max | Median | Mean | Data |
| Consulting | 7,90,640 | 15,16,000 | 7,90,640 | 9,71,980 | 4 |
| Finance | 9,40,512 | 9,43,617 | 9,42,065 | 9,42,065 | 2 |
| Sales and Marketing | 9,16,890 | 11,13,380 | 10,57,266 | 10,39,994 | 9 |
| Others* | 5,78,712 | 13,42,464 | 9,67,422 | 9,62,866 | 3 |
| To be Decided | 9,11,064 | 11,05,008 | 10,26,084 | 10,13,387 | 5 |

Table 13: Function-wise classification of total guaranteed cash component in INR

| Maximum Earning Potential Cash Component (INR) | | | | | |
|--|-----------|-----------|-----------|-----------|------|
| Function | Min | Max | Median | Mean | Data |
| Consulting | 10,00,000 | 19,73,400 | 12,50,000 | 13,45,567 | 6 |
| Finance | 9,00,000 | 10,00,000 | 9,39,012 | 9,44,506 | 4 |
| Sales and Marketing | 9,86,985 | 13,50,000 | 12,75,300 | 12,34,950 | 10 |
| Others* | 6,75,000 | 17,65,194 | 12,00,000 | 12,13,398 | 3 |
| To be Decided | 6,60,000 | 12,71,765 | 11,00,277 | 9,74,072 | 8 |

Table 14: Function-wise classification of maximum earning potential cash component in INR

*General Management, Trading and Business Development have been grouped together to maintain confidentiality of individual level data

Victor

विवेकर परेरा/Victor Pereira

नियोजन अधिकारी / Placement Officer

For Indian Institute of Management, Ahmedabad

भारतीय प्रबंध संस्थान / Indian Institute of Management
अहमदाबाद - 380 015 / Ahmedabad - 380 015



For CRISIL Limited, Mumbai

5.5 Location-wise classification of salary

The placement locations have been classified under the following cities/places:-

Note: The mean and the median figures for One Time Cash Payments in the following sections are calculated only from those offers which include such payments, and are given to indicate the industry benchmark.

5.5.1 Location-wise classification of salary – Domestic (INR)

| Fixed Yearly Cash Component (INR) | | | | | |
|-----------------------------------|----------|-----------|-----------|-----------|------|
| Location | Min | Max | Median | Mean | Data |
| Bangalore | 7,90,640 | 7,90,640 | 7,90,640 | 7,90,640 | 3 |
| Mumbai | 9,11,064 | 13,42,464 | 9,62,344 | 10,28,089 | 8 |
| Vadodara | - | - | - | - | - |
| Rest of India* | 5,78,712 | 14,16,000 | 9,67,422 | 9,99,694 | 9 |
| To Be Decided | 9,66,894 | 11,13,380 | 11,13,380 | 10,64,551 | 3 |

Table 15: Location-wise classification of fixed yearly cash component in INR

| One-time Cash Payment (INR) | | | | | |
|-----------------------------|----------|----------|----------|----------|------|
| Location | Min | Max | Median | Mean | Data |
| Bangalore | - | - | - | - | - |
| Mumbai | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 1 |
| Vadodara | - | - | - | - | - |
| Rest of India* | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 2 |
| To Be Decided | - | - | - | - | - |

Table 16: Location-wise classification of one-time cash payment in INR

| Total Guaranteed Cash Component (INR) | | | | | |
|---------------------------------------|----------|-----------|-----------|-----------|------|
| Location | Min | Max | Median | Mean | Data |
| Bangalore | 7,90,640 | 7,90,640 | 7,90,640 | 7,90,640 | 3 |
| Mumbai | 9,11,064 | 13,42,464 | 10,12,344 | 10,40,589 | 8 |
| Vadodara | - | - | - | - | - |
| Rest of India* | 5,78,712 | 15,16,000 | 10,26,084 | 10,21,916 | 9 |
| To Be Decided | 9,66,894 | 11,13,380 | 11,13,380 | 10,64,551 | 3 |

Table 17: Location-wise classification of total guaranteed cash component in INR

Victor

विक्टर परेरा/Victor Pereira

नियोजन अधिकारी / Placement Officer
निर्देशन कार्यालय / Placement Office

भारतीय प्रबंध संस्थान / Indian Institute of Management
अहमदाबाद - 380 015 / Ahmedabad - 380 015



For CRISIL Limited, Mumbai

| Maximum Earning Potential Cash Component (INR) | | | | | |
|--|-----------|-----------|-----------|-----------|------|
| Location | Min | Max | Median | Mean | Data |
| Bangalore | 10,00,000 | 10,00,000 | 10,00,000 | 1,000,000 | 3 |
| Mumbai | 9,00,000 | 17,65,194 | 11,70,130 | 12,25,483 | 12 |
| Vadodara | 6,60,000 | 6,60,000 | 6,60,000 | 6,60,000 | 3 |
| Rest of India* | 6,75,000 | 19,73,400 | 12,00,012 | 12,23,601 | 10 |
| To Be Decided | 10,11,894 | 13,50,000 | 13,50,000 | 12,37,298 | 3 |

Table 18: Location-wise classification of maximum earning potential cash component in INR

* Rest of India includes Chennai, Punjab, Noida, Gurgaon, Sriganaganagar, Pune, Cochin and Ahmedabad.

Victor

विकटर परेरा/Victor Pereira

नियोजन अधिकारी / Placement Officer

नियोजन कार्यालय / Placement Office

For Indian Institute of Management, Ahmedabad
 भारतीय प्रबंध संस्थान / Indian Institute of Management
 अहमदाबाद - 380 015 / Ahmedabad - 380 015



For CRISIL Limited, Mumbai

6. Other Details

| S. No. | Parameter | No. of students |
|--------|--|-----------------|
| 1 | Total Pre-Placement offers awarded | 1 |
| | 1a. Through internships | 1 |
| | 1b. Others | - |
| 2 | Total Pre-Placement offers accepted | 1 |
| | 2a. Through internships | 1 |
| | 2b. Others | - |
| 3. | Total Pre-Placement Interview Converted into Final Offers | 3 |
| | 3a. Through internships | 3 |
| | 3b. Others | - |

Table 19: No. of PPOs

Victor

विक्टर परेरा/Victor Pereira

विद्योपजन अधिकारी / Placement Officer

For Indian Institute of Management, Ahmedabad
भारतीय प्रबंध संस्थान / Indian Institute of Management
अहमदाबाद 380 015 Ahmedabad, 380 015



For CRISIL Limited, Mumbai

7. Compliance statement

This placement report has been prepared as per the Indian Placement Reporting Standards, version 2.1 - <http://www.iimahd.ernet.in/iprs/gallery/IPRSRevision2.1.pdf>.

The instances where the report deviates from the standards and the reasons for them are mentioned below:

| S. No. | Deviation from the standards | Reason |
|--------|---|---|
| 1 | Pre Placement Interviews (PPI) data included only for available information | Data regarding all the PPIs offered was not available with the institute |
| 2 | The Salary Details of the International offers have not been published | To maintain the confidentiality, the data has not been published as it contained only 2 data points from the same company and same roles. |

Table 20:List of deviations from standards with reasons for the same


विवक्टर परेरा/Victor Pereira
नियोजन अधिकारी / Placement Officer
नियोजन कार्यालय / Placement Office
भारतीय ~~For Indian~~ Institute of Management, Ahmedabad
अहमदाबाद - 380 015 / Ahmedabad - 380 015




For CRISIL Limited, Mumbai
