



BHARATIYA VIDYA BHAVAN'S

S.P. Jain Institute of Management & Research

PGPM FINAL PLACEMENTS 2012

Ref No: SM/SMER/IIMA/2013/676

January 30, 2013

Chairperson, The Placement Office
SP Jain Institute of Management and Research
Munshi Nagar, Andheri (W)
Mumbai 400 058



Dear Sir,

Re: Audit of the Placement Report of the 2011-12 Post Graduate Programme in Management (PGPM)

We have audited the Placement Report prepared by SP Jain Institute of Management and Research (SPJIMR), Mumbai, for the final placements of the students of the 2011-12 batch of the PGPM programme. The Placement Report is the responsibility of SPJIMR. Our responsibility is to validate the information provided in the report with the relevant documentation, and comment on the Placement Report's conformance with Indian Placement Reporting Standards (IPRS).

In this context, we confirm the following:

1. For the purpose of the audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Placement Report complies with the Indian Placement Reporting Standards.
2. The validation of information presented in the report is based on communication received by SPJIMR from recruiting companies. CRISIL has not independently sourced any information or documentation.
3. We have verified the information with respect to remuneration and job function presented in the report with communication received from recruiters. Information regarding compensation received from individual students has not been used.
 - a. Where offer letters or other recruiter communication was not available, the report considers the record as data unavailable. We have not been able to verify the status of such students since there is no record.
 - b. The information has been categorised as best as possible under different salary heads as given in the IPRS: where a break-up was not available, the salary has been considered only as 'Maximum earning potential'.
4. CRISIL has not been able to verify through any documentation the following:
 - a. Students who are company-sponsored or already employed
 - b. Entrepreneurship (Starting a new business) students
 - c. Students seeking placement outside the campus placement processSPJIMR does not maintain a separate process of recording such cases for PGPM programme.

Thank you.

Best regards,

A handwritten signature in blue ink, appearing to read 'Sachin Nigam'.

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Contents

1. Classification of the entire graduate pool.....	4
2. Sector-wise classification	4
3. Function-wise classification	5
4. Location-wise classification.....	5
5. Salary details	6
5.1 Salary Heads – Domestic (INR)	6
5.2 Salary Heads – International (USD).....	6
5.3 Salary Statistics at PPP	7
<i>PPP data as per http://unstats.un.org/unsd/mdg/SeriesDetail.aspx?srid=699</i>	<i>7</i>
5.4 Sector-wise classification of salary	7
5.4.1 Sector-wise classification of salary - Domestic (INR)	7
5.5 Function-wise classification of salary.....	9
5.5.1 Function-wise classification of salary – Domestic (INR)	9
5.6 Location-wise classification of salary.....	10
5.6.1 Location-wise classification of salary – Domestic (INR)	10
6. Compliance statement.....	12